

Jorge Neher

Partner



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Bogotá

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Overview

Jorge Neher is a partner focused primarily on the areas of Oil & Gas, Mining, Electricity, Energy and Natural Resources.

Jorge's Oil & Gas and Mining practice is one of the largest in Colombia and Venezuela, with over 25 years of experience with a strong focus on Mergers and Acquisitions, cross-border projects, structuring of equity and project finance in various international markets and corporate and debt restructuring of oil & gas and mining companies. He has participated in a myriad of projects, from complex leveraged acquisitions, spin-offs, financings, restructuring, and multi-jurisdiction transactions, including privately owned and listed companies, to structuring, listing, IPOs and financing of exploration, brownfields and greenfield projects. He also has extensive experience in several countries of Latin America, such as Mexico, Ecuador, Peru and the Guyanas.

In the power sector, Jorge has advised domestic and international clients in matters concerning privatization of integrated and distribution utilities; BOOs and BOTs, project finance for IPPs, regulatory matters and others.

He has also written several articles and notes on specialized publications on the oil & gas and mining sectors.

Experience

Oil and Gas

- **Pentanova Energy Corp:** Acted as advisor for Pentanova Energy Corp. in the acquisition of oil & gas assets in Colombia and Argentina, as well as on equity financing and RTO listing in TSXV (Canada).
- **Geopark:** Acted as advisor for Geopark in the structuring of financed advanced sales of crude (including transportation facilities and long term transportation contracts in Colombia).
- **CPVEN:** Acted as advisor for CPVEN, a major Venezuelan oil services company, in (i) acquisition of assets, financings and incursion into E&P activities in Colombia; and (ii) structuring of financed oilfield services paid with crude and oil pegged tariffs.
- **Pacific Rubiales Energy Corp:** Acted as advisor for Pacific Rubiales Energy Corp. in the MOU signed with

PEMEX for exploration of business opportunities in the oil and gas sector in Mexico.

- **Pacific E&P Corp:** Acted as advisor for Pacific E&P Corp., a company with oil & gas assets in several countries such as Colombia, Peru, Brazil, Guatemala, etc. in its US\$5.3 billion debt restructuring and DIP financing.
- **Pacific Rubiales Energy Corp:** Acted as advisor for Pacific Rubiales Energy Corp. in takeover of E&P companies Petrominerales, C&C Energia and Petromagdalena with assets in Colombia, Ecuador, Brazil and Peru, for an aggregate amount of over US\$2.5 Billion.
- **Private Company:** Acted as advisor for a private company in acquisition of equity participation and structured finance of producing oil & gas assets in Venezuela.

Mining

- **Red Kite Financing:** Acted as advisor for Red Kite Financing in project and equity finance for US\$275 million of the “Buritica” gold project in Colombia.
- **Lundin Gold:** Acted as advisor for Lundin Gold on the project finance of the “Fruta del Norte” gold/copper project in Ecuador.
- **Gran Colombia Gold Corp:** Acted as advisor for Gran Colombia Gold Corp. on US \$80 million and US\$ 100 million financing through silver and gold linked notes; as well as in restructuring of such notes.
- **Gran Colombia Gold Corp:** Acted as advisor for Gran Colombia Gold Corp. in the equity financings and acquisitions of several gold mining assets in Colombia, including the US \$220 million acquisition of the “Frontino” mine.
- Advised several international mining companies in investment claims for expropriation and nationalization of gold, diamonds and nickel mining assets in Venezuela.

Recognition

- Who’s Who Legal, Mining 2016
- Chambers Latin America 2015, Mining, Canadian Firms: Leading Individual
- Chambers Latin America, 2014, Leading international partner in the areas of mining, energy and natural resources.
- Chambers Global, The World’s Leading Lawyers for Business, 2014: Energy & Natural Resources: Mining (Experts Based Abroad) and Energy and Natural Resources (Foreign Experts).

Activities and Affiliations

Prior and Present Employment

- Dentons Cardenas y Cardenas, Partner, 2017-presente, Bogotá, Colombia
- Norton Rose Fulbright, Socio Internacional, 2003-2017, Bogotá, Colombia
- The Colombian Canadian Chamber of Commerce, Vice-president and Director, 2012- 2017, Bogotá, Colombia
- Venezuelan Canadian Chamber of Industry and Commerce, Director, 1996- 2010, Bogotá, Colombia
- Venezuelan Mining Chamber, Director and Legal Advisor, 1994-2010, Bogotá, Colombia
- Legal special counsel for the Mining and Energy Commission from the Chamber of Deputies for the drafting and discussion of the project for the new Mining bill (1994-1996), Venezuela

- Universidad Catolica Andrés Bello Law School, Professor Administrative Law, 1989 -1997, Caracas, Venezuela
- Administrative Superior Court of the Capital Region, Deputy judge, 1991-1994, Venezuela

Areas of focus

Practices

- Environment and Natural Resources
- Capital Markets

Industry sectors

- Energy
- Mining

Languages

- English
- Spanish