

Overview

Benefit from having one of Colombia's elite mergers and acquisition teams for major, sophisticated transactions and cross-border M&A on your side. Our legacy stretches back more than a century, advising buyers, sellers, investment banks and financing companies, as well as private equity firms, on the full range of merger, acquisition and spin-off activities.

We have a track record of success advising Colombian and foreign clients on high-end M&A deals, joint ventures, and corporate restructurings and reorganizations. We have participated in landmark local deals and complex cross-border transactions on behalf of leading companies and private equity funds.

Our team advises leading Colombian clients on local transactions and outbound activity, as well as multinationals on their investments in the country. We regularly assist a large number of companies with day-to-day corporate, commercial and civil law questions.

Regarded as Colombia's leading firm for "synthetic mergers" through joint ventures and other collaboration agreements, our team has extensive experience in the creation, operation, and termination of joint venture agreements and strategic alliances. From inception and planning to implementation, we assist with the full life cycle of an alliance, and our leading regulatory, IP, labor, and tax teams help to ensure that all considerations are integrated into the new entity.

With deep exposure to the full spectrum of local and cross-border transactions, our team can easily navigate and coordinate multi-jurisdictional deals. As today's corporations are increasingly multinational, our global reach ensures that you will find the legal talent you need to attain your business goals—either around the corner or around the world.

Areas of focus include:

- Competition and Antitrust

Representative Experience

- **IFC, the IFC Global Infrastructure Fund and a consortium of investors:** Advising on the partial acquisition of shares of Pacific Midstream Ltd. Amount of the transaction: US\$240 million.
- **JP Morgan International Finance S.L:** Acting as local counsel in the process of selling its shares in Banco Caja Social S.A. to a local buyer. We assisted our client in the drafting and negotiation of the stock purchase agreement and in the design of the tax and foreign exchange structures of the transaction. Amount of the transaction: US\$180 million approx.
- **Microsoft Corporation:** Acting as local counsel in mergers and acquisitions, corporate and antitrust matters in a transaction for their acquisition of Nokia's Devices and Services worldwide mobile business. Global amount of the transaction: US\$7.2 billion.

Your Key Contacts

Latin America and the Caribbean



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