

Andrés Díaz

Associate



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Bogotá

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Overview

Andrés works with the real estate, corporate and M&A groups. He obtained his LL.M. (Master of Laws) at the University of Pennsylvania Law School, where he focused on real estate and M&A. He also obtained the Wharton Business & Law Certificate from the Aresty Institute of Executive Education at the Wharton School.

Andrés started his career at the firm in 2013, worked for approximately 5 years, and returned in 2019 after the completion of his LL.M. His practice involves advising national and international clients on commercial, contractual and regulatory matters. His experience includes advising clients in the financial, aviation, tourism, advertising, transportation, automotive, and mining sectors. He has also advised several clients in their regulatory matters before the local financial regulator and civil aviation authority.

He has been an adjunct professor of International Commercial Law at the Pontificia Universidad Javeriana. Andrés also obtained with distinction the Diploma in International Air Law from the Training & Development Institute of the International Air Transport Association (IATA).

Experience

Corporate Law and Mergers & Acquisitions

- **BBDO Worldwide Inc.:** Advising BBDO Worldwide Inc. on the due diligence process required for the acquisition of BBDO Sancho Group, leading advertising conglomerate in Colombia and in the negotiation of the offices' lease agreements upon the acquisition.
- **Delta Plus Group:** Advising Delta Plus Group, a French company specialized in industrial safety equipment, on the purchase of more than 50% of a local company. This included leading the due diligence process, as well as drafting and reviewing the shares sale and purchase agreement and shareholders agreement.

Aviation

- **Aircraft Manufacturer:** Counseling on the review and registration of a guarantee and mortgage contract on

an aircraft with a Colombian operator, entered into with a Panamanian company and a US bank as co-guarantors.

- **Delta Air Lines Inc.:** Counseling Delta Air Lines Inc. on its corporate matters and procedures before the Colombian Civil Aviation Authority.

Banking and Finance

- **Standard & Poor's Financial Services LLC:** Acting as a local counsel to Standard & Poor's Financial Services LLC on the acquisition of BRC Investor Services S.A., leading provider of securities ratings in Colombia, based in Bogotá. Standard & Poor's Financial Services LLC is a subsidiary of S&P Global INC.

Activities and Affiliations

Professional qualifications

- International Air Law Diploma, International Air Transport Association (IATA), Training & Development Institute. Diploma with distinction. 2016
- Courses completed: (i) Law of Aviation Insurance. Lijnden. Netherlands. 2016; (ii) International Air Law for Lawyers and Legal Professionals. London. United Kingdom. 2015; (iii) Aircraft Acquisition and Financing. Miami. United States. 2015; and (iv) Airline Contract Law. Miami. United States. 2014.

Education

- University of Pennsylvania, The Wharton School, 2019, Business and Law
- University of Pennsylvania Law School, 2019, Master of Laws
- Pontificia Universidad Javeriana, 2013, JD

Languages

- English
- Spanish